



# Liquor Chronicles

Department of Revenue

Liquor Distribution Team

June 2005

## Farewell to Darla

Darla Cole has resigned from her position as accountant with Liquor Distribution effective Friday, April 29. She has taken a position with Helena's local newspaper, the Independent Record. Greg Anderson will be available to answer any questions regarding your account.

## Ronan Agent

Willard Hill, agent of the Ronan #101 agency liquor store, passed away at his home on May 1, 2005. Willard and his wife, Beverly, have been the agents of the Ronan store for many years and Beverly will continue operating the store. Our deepest sympathy goes out to the Hill family.

## New Agents

Effective May 6, 2005, Deborah Gustafson became the new agent for the Helena #5 agency liquor store. The store location remains at 1051 Enterprise Drive in Helena.

On June 1, 2005, Tracy, Janet and Clinton Prescott will be the new agents for the Helena #1 agency liquor store. The store will remain located at 1609 11<sup>th</sup> Avenue, Suite H in Helena.

Best of luck to all the new agents in Helena!



## Independence Day

As a reminder, Monday, July 4 is a holiday. All agency liquor stores must be closed. Stores with a Monday pick date will need to have orders in to the Helena office by 4:00 a.m. on Wednesday, June 29 for processing. Since those orders will be processed in the month of June, they will reflect June prices.

## Payment Coupon Reminders

Please be sure to include your payment coupon with all payments to ensure accurate and timely credit. If you do not have a payment coupon, please include the following information on a blank sheet of paper: store number, invoice number, Federal I.D. or Social Security number and the amount of the payment.



## Father's Day is June 19

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## Top Sellers

Following are our top 20 best sellers from the State of Montana liquor warehouse from the past 12 months.

111-11777-10	Black Velvet 80 pf
111-11788-17	Black Velvet 80 pf
280-36978-17	Nikolai Vodka 80 pf
280-36977-10	Nikolai Vodka 80 pf
320-43337-10	Capt Morgan Org Sp Rum
410-65256-75	Jagermeister Liqueur
170-26827-10	JD Black Label 80 pf
325-43127-10	Bacardi Light Rum
499-89197-10	Jose Cuervo Especial
280-36908-17	McCormick Vodka 80 pf
110-11297-10	Seagram Crown Royal
111-12888-17	Canadian R & R 80 pf
111-12887-10	Canadian R & R 80 pf
111-11774-37	Black Velvet 80 pf
110-11296-75	Seagram Crown Royal
280-36797-10	Lewis & Clark Vodka
151-19067-10	Jim Beam 80 pf
280-36907-10	McCormick Vodka 80 pf
325-46187-10	Coral Bay Light Rum
111-12478-17	Canadian Mist 80 pf 3 yr



## Tarantula Azul Recipes



### Tarantula Blue Cosmo

Glass: Martini

Method: Shake & Strain

Garnish: Lemon Twist

Ingredients:

1 ¼ oz. Tarantula Azul

½ oz. Blue Curacao

½ oz. Cranberry Juice

½ oz. Simple Syrup

2 Lime Squeezes, then discard

Combine ingredients into mixing tin with ice.

Shake vigorously. Strain into martini glass.

Garnish and serve.



### Pink Spider

Glass: Collins

Method: Shake & Strain

Garnish: Pineapple Wedge

Ingredients:

1 ¼ oz. Tarantula Azul

1 oz. Pineapple Juice

1 oz. Grapefruit Juice

½ oz. Grenadine

3 Lime Squeezes, then discard

Combine ingredients in mixing tin with ice.

Shake vigorously. Straining into glass with

ice. Garnish and serve.

## Bioterrorism Act Recordkeeping Regulations

The Food and Drug Administration has issued final regulations implementing the recordkeeping requirements of the Public Health Security and Bioterrorism Preparedness Response Act of 2002 (69 *Federal Register* 71562, December 9, 2004). The new rules require control states and any domestic person or organization that manufactures, processes, packs, transports, distributes, receives, holds or imports alcohol beverages and all food products to keep specified records and make them available for inspection by the FDA.

Control states and all others in the alcohol beverage distribution chain must maintain records containing the following:

1. The immediate non-transporter source (i.e., foreign or domestic supplier) of all alcohol beverages received. The records must include name, address and telephone number of the source; fax number (if available), e-mail address (if available), the type of alcohol beverages received (including brand name and specific variety), date received, and quantity and type of packaging (e.g., case of 1.75 liter bottles).
2. The immediate previous transporter (i.e., trucking company that delivered the alcohol beverages), including name, address and telephone number, fax number (if available) and e-mail address (if available).
3. The immediate non-transporter subsequent recipient (e.g., licensee) of all alcohol beverages releases. The records must include name, address and telephone number of the recipient; fax number (if available), e-mail address (if available), the type of alcohol beverages sent (including brand name and specific variety), date received, and quantity and type of packaging (e.g., case of 1.75 liter bottles).
4. The immediate subsequent transporter (i.e., trucking company that delivered the alcohol beverages), including name, address and telephone number, fax number (if available) and e-mail address (if available).

Do retail stores have to keep records? A retail establishment is defined as one where the annual volume of sales to end-use consumers (i.e., not for resale) exceeds 50% of the total annual sales (as measured on a dollar basis). Those stores need not keep records of sales to end-use consumers, but do have to keep records of sales to licensees for resale. If annual sales to licensees exceed 50% of total dollar volume, a retail store must also keep records of sales to licensees and others who buy for resale.

Notwithstanding these requirements, a retail store with ten or fewer full-time employees (or full-time equivalents) is exempt from all record keeping requirements, including sales to licensees. The FDA can inspect whatever records it does maintain, but no specific requirements are imposed.

The new record keeping regulation is effective February 7, 2005. The compliance date is December 9, 2005. Small businesses (with between 11 and 499 employees) have until June 9, 2006 and for very small businesses (with between one and 10 employees) until December 9, 2006.

## Product Updates

### New Products

1800 Reposado Tequila  
499-89208-17  
6 pack @ \$50.30/bottle

Absolut Apeach Vodka  
265-34011-05  
120 pack @ \$1.70/bottle

Absolut Apeach Vodka  
265-34014-75  
12 pack @ \$20.20/bottle

Absolut Apeach Vodka  
265-34015-10  
12 pack @ \$24.25/bottle

Bacardi Big Apple Rum  
320-43917-10  
12 pack @ \$15.45/bottle

Bruichladdich 10 yr Single Malt  
100-4696-75  
6 pack @ \$59.30/bottle

Capt Morgan Parrot Bay Passion Fruit  
320-43226-75  
12 pack @ \$11.95/bottle

Captain Morgan Tattoo Rum  
320-43418-75  
12 pack @ \$14.95/bottle

Del Maguey "Rainbow Pack" Mezcal  
499-990536-75  
6 pack @ \$66.50/bottle

The rainbow pack includes one bottle of each of the following mezcals:

- ❖ Chichicapa
- ❖ San Luis Del Rio
- ❖ Santo Domingo Albarradas
- ❖ Minero
- ❖ Tobala
- ❖ Crema de Mezcal

### New Products (Continued)

Hpnotiq Vodka & Cognac Liqueur  
449-65194-37  
12 pack @ \$11.95/bottle

Seagram's Apple Flavored Vodka  
290-41512-75  
12 pack @ \$9.85/bottle

Seagram's Black Cherry Flavored Vodka  
290-41613-75  
12 pack @ \$9.85/bottle

Shakka Apple Liqueur  
475-77380-75  
12 pack @ \$17.90/bottle

Shakka Grape Liqueur  
475-77381-75  
12 pack @ \$17.90/bottle

Smirnoff Black Cherry Twist  
290-40976-75  
12 pack @ \$12.25/bottle

TGIF On the Rocks Mudslide  
398-63825-75  
12 pack @ \$7.95/bottle

Tarantula RTD Black Cherry Margarita  
449-77519-20  
24 pack @ \$1.55/bottle

Tarantula RTD Peach Margarita  
449-77521-20  
24 pack @ \$1.55/bottle

Ultimat Chocolate Vanilla Vodka  
265-34951-75  
6 pack @ \$53.25/bottle

# Product Updates

## Price Changes

Amaretto Gozio  
420-65102-75  
6 pack @ **\$20.95/bottle**  
*Was: \$21.20/bottle*

Cristall Vodka  
255-34256-75  
12 pack @ **\$15.45/bottle**  
*Was: \$19.95/bottle*

De Montal XO Armagnac  
350-47046-75  
6 pack @ **\$97.95/bottle**  
*Was: \$100.30/bottle*

Martin Miller's Gin 80 pf  
200-28686-75  
6 pack @ **\$23.40/bottle**  
*Was: \$25.90/bottle*

Martin Miller's Gin 90.4 pf  
200-28694-75  
6 pack @ **\$27.70/bottle**  
*Was: \$32.45/bottle*

## Proof Changes

Arrow Super Peppermint Schnapps (Trav)  
480-80580-75  
**Now: 100 pf**  
12 pack @ \$10.75/bottle  
*Was: 101 pf*

Arrow Super Peppermint Schnapps  
480-80589-37  
**Now: 100 pf**  
24 pack @ \$5.45/bottle  
*Was: 101 pf*

The new 100 pf bottles will begin to ship as the old 101pf bottles are depleted.

## Discontinued Products

JD Green Label  
170-26876-75

JD Green Label  
170-26877-10

JD Green Label  
170-26878-17

Quinta Silval Vintage Port 97  
525-90551-75